

GARY NAFTALIS



TA THE INTERNATIONAL ACADEMY
OF FINANCIAL CRIME LITIGATORS

FELLOW OF THE MONTH



WHAT DRIVES ME

I find it enormously satisfying to be able **to help individuals and corporations in times of crisis.** In those high stress situations, everything that is important is at stake - their freedom, reputation and future.

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SOMEONE WHO INSPIRES ME

Judge Marvin Frankel.

I was privileged to know Marvin for almost 40 years - first as a teacher, then as a judge before whom I appeared, as co-author of one of his books, later as his law partner, always as a mentor and friend.

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MY MAIN TAKEAWAY FROM A CRISIS

Learn from the crisis so we don't repeat it. Identify the steps we need to take to persuade regulators and the public of our good faith.

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MY EXPERIENCE WITH THE ACADEMY

It has been a great opportunity to **interact with and learn from** wise and experienced attorneys around the world.

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MY ADVICE FOR FUTURE LITIGATORS

You can never be overprepared. There is no substitute for really knowing the facts and all the issues that arise at trial.

Being yourself is key. There is no one-size-fits-all for trial lawyers, and jurors can see through people who are play acting.

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